



CCA Welcomes Karen Binder

The Community Care Alliance is pleased to welcome Karen Binder as the newest member of the team!

Karen is the Planning and Contract Specialist and brings a wealth of experience, knowledge and expertise in both contract management and healthcare. She is responsible for managing all Western Healthcare Alliance (WHA) and Community Care Alliance (CCA) contracts, which includes completing applications. Once a need is determined, Karen works with various corporate business partners to work through terms and conditions for contracts. "I will be installing a contract management system for WHA and CCA, and sharing my experiences with our members to see if this is something they'd be interested in," said Karen, "I also handle new grant applications and monitor legislative updates that affect our members."

Karen likes being on the forefront of forming the new ACO and CIN, while helping to secure funding for various projects that would provide resources for rural hospitals and clinics so they can truly transition to value-based care. "I'm excited to be on a strong team that is focused on rural healthcare issues," she added.

Karen has worked for Fortune 500 companies in a variety of roles. As a Health Industry Specialist for IBM, she worked closely with all departments of a hospital to customize software and hardware for their specific needs. As a pharmaceutical representative for Merck she worked with hospitals, physicians, pharmacies and health departments. More recently, she served as the Contract Administrator for two local construction companies and handled complex agreements with Colorado Department of Transportation and the Federal Highway Administration. Karen earned her bachelor's degree from Mesa State College (currently Colorado Mesa University) in Business Administration. She created the PAWS organization (Pharmaceutical Associates of the Western Slope) and has served on the Board of Directors for Community Hospital and the American Heart Association.

A Colorado native, Karen grew up in Wray where her parents still farm and ranch. She has two daughters, a grandson and a granddaughter on the way. She is an avid baseball fan, and in her free time can often be found at the family cabin at Vega Reservoir where she loves hiking, boating, or spending time with friends and family.

Karen's knowledge, expertise and uncompromising dedication to providing the best service to our CCA participants is definitely an asset to our team.

- Connie Mack, CCA Executive Director

Karen can be reached at 970.986.3595 (direct), 970.773.0285 (mobile), or <u>karen.binder@CommunityCareAlliance.com</u>.