

**Now Offering a 5%  
Discount to WHA Members!**



**HEALTHTECHS<sup>3</sup>**  
strategy solutions support

## **Building Leaders, Transforming Hospitals, and Improving Care**

We know you are committed to improving patient care and maintaining viability for your facility, however, it can be difficult managing everything on your plate, especially in a rural hospital. With increasing regulatory demands, and requirements to do more with less, you may be seeking support to help you while considering your bottom line.

As a WHA member, you have access to that kind of support through our preferred partner, HealthTechS3. They understand rural healthcare and have worked in rural facilities. As former hospital leaders and executives, they know the challenges of keeping up to date with the continuous changes that occur every day.

### **Care Coordination**

A care coordination program that is incorporated into the primary care practice workflow can both increase reimbursement and position the practice for population health. Through ongoing support, HealthTechS3 can assist with implementing a care coordination model with the assessment of current primary care practice workflow and evaluation of Medicare revenue potential. They will also assist with plan development for implementation of team-based care focusing on chronic care management, annual wellness visits, and advanced care planning. And, they will assist with the implementation of the CrossTX communication and tracking tool.

### **Community Health Needs Assessment**

HealthTechS3 offers assistance to complete a CHNA and to develop an implementation plan for meeting prioritized community health needs as required by IRS §501(r). Their approach is highly interactive and focused on understanding the needs of the community including social determinants of health throughout each of the five phases:

1. Development and coordination of the CHNA process
2. Collection and analysis of quantitative data
3. Collection and analysis of qualitative data
4. Facilitated process to prioritize community health needs
5. Assistance to develop a detailed and quantifiable three-year action plan for each prioritized goal

### **Lean Culture**

Creating a Lean culture provides the common language and tools necessary to reframe how an organization thinks about problem-solving at all levels. HealthTechS3 consultants can facilitate multi-departmental lean projects / change events; Lean workshops and Train-the-Trainer programs to create on-site instructors and executive and manager skills; certify staff as Lean Practitioners; coach instructors and more.

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***“HealthTechS3 offered services that were flexible and affordable, while at the same time delivering solutions that provided positive, measurable outcomes.”***

**— Louis Ward**

**CEO, Mayers Memorial Hospital**

**30** |  **Western  
Healthcare  
Alliance**  
**YEARS OF COLLABORATION**

## Mock Survey

HealthTechS3 provides mock surveys to assess survey readiness including organizations accredited by the Centers for Medicare and Medicaid Services (CMS), The Joint Commission (TJC), Det Norske Veritas (DNV), and Healthcare Facilities Accreditation Program (HFAP). They provide surveys and assist with plans of correction for PPS and Critical Access Hospitals; Home Health and Hospice; Skilled Nursing Facilities and Rural Health Centers.

## Swing Bed Review

HealthTechS3 provides a comprehensive review of existing Swing Bed Programs or assistance with developing new Swing Bed programs for both Critical Access Hospitals and Distinct Part Units. The review of existing Swing Bed programs focuses on CMS regulatory standards including: policies and procedures, admission, discharge and care planning processes, roles and responsibilities of team members, and documentation.

## Interim Placement

HealthTechS3 can provide highly qualified Interim Executives from the C-Suite to Department Directors. Their interims are ready to step in and provide the expertise needed to keep your operations and strategic imperatives moving forward. Professional interims are all interviewed, background checked and vetted before presentation to you. They hire professionals so that you do not have to worry about payroll, benefits, or taxes. They take care of it for you so that you can focus on the needs of your hospital. With over 400 qualified executives in their interim pool, HealthTechS3 can typically place an interim within ten days or less.

## Executive Recruiting

HealthTechS3 healthcare recruiters have 45 years of experience and a strong understanding of correctly matching the skills of senior executives to hospitals across the country. They have placed hundreds of executives in hospitals ranging in size from 25 beds to 1000 beds.

## Management Consulting Program

HealthTechS3 has been providing value-added services and seasoned consultants to community hospitals across the United States since 1971. Their Management Consulting Program is a bundle of value-added, cost-effective consulting services that are available for an annual subscription fee. The consulting services listed below were specifically chosen to provide you with the tools you need to succeed in an ever-changing and more competitive healthcare market.

## Educational Webinars

WHA members also have access to further education opportunities through HealthTechS3 webinars, offered regularly. Review and register for webinars at [www.healthtechs3.com/webinars](http://www.healthtechs3.com/webinars)

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*Collaborating to Improve Community Healthcare*

**wha1.org**